

Innovative Solutions to Address Our Needs



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Post-Acute Services & LIFE Connection

Dr. Richard Stefanacci brings several unique perspectives to the discussion of long term care (LTC) management. To begin, he literally grew up in LTC; celebrating his 8th birthday in a nursing home that his family continues to own and operate today. As a practicing internist/geriatrician, he has a long-standing interest in and commitment to the frail elderly as his clinical practice solely focuses on nursing home eligible older adults through the PACE program (Program for All-inclusive Care for the Elderly). He is currently engaged with a large health system in their development of a preferred skilled nursing home network of providers.

On the policy side, Dr. Stefanacci served as Health Policy Scholar for the Centers for Medicare & Medicaid Services (CMS). He has combined his expertise in healthcare government policy and systems in his teaching position at Thomas Jefferson University in their Jefferson College of Population Health. In his academic role he has well over 500 publications in addition to delivering well over 1000 lectures both nationally and internationally.

An active member of all the LTC professional associations – Dr. Stefanacci has been active on both the American Society of Consultant Pharmacists (ASCP) and AMDA Foundation Boards as well as being honored as an honorary lifetime member for ASCP and the National Association of Directors of Nursing. Finally, Dr. Stefanacci has achieved recognition as a fellow in both the College of Physicians of Philadelphia and American Geriatric Society as well as several national awards.

Dr Stefanacci's greatest accomplishment is the Go4theGoal Foundation (www.Go4theGoal.org), a 501(c)(3) public charity that he founded with his family and friends when his oldest son Richard was diagnosed with Ewing's sarcoma in May 2006. He developed the foundation with an intense focus after his son's death on June 12, 2007. Since its inception, the foundation has raised several million dollars to assist hundreds of children affected by cancer at nearly 100 children's hospitals across the country, while also funding cutting-edge research to find a cure.

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- Owner/Operator of 3 LTC Facilities
- Medical Director PACE
- Retirement Account Funds:
 - TabSafe Medication Management System

disclosure

An Offering of Innovative Solutions to Address Current Unmet Needs for Improving Clinical and Financial Outcomes

objectives

- Define Environmental Overview Resulting in Current Care Gaps
- Describe List of Innovative Solutions
- Apply Innovative Solutions and Describe Anticipated Outcomes Achieved



https://www.youtube.com/watch?v=WP2y_bpnZDw

INNOVATE...

BUT WHY?



Occupancy & payments are based
on Clinical (QMs) and Financial
(TCoC/ED-H Use) Outcomes

Innovations can help with this
plus make our patients,
caregivers, staff and our lives a
bit easier



Accountable Care Organizations



Accountable Care Organizations

Improving Care Coordination

Reduce Total Cost of Care

<https://www.cms.gov/Medicare/Medicare-Fee-for-Service-Payment/ACO/>

Bundled Payments



Bundled Payments

Improving Care Coordination

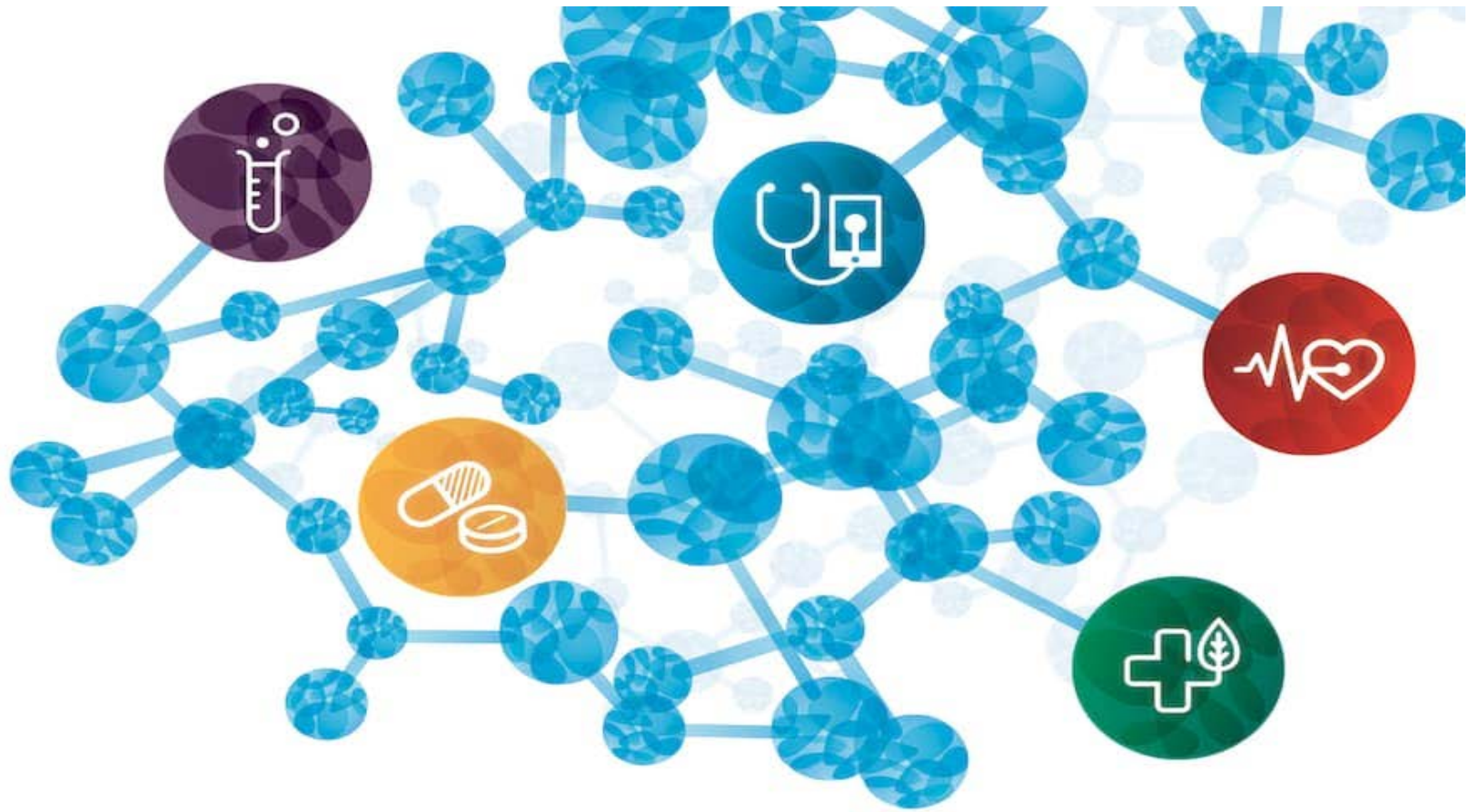
Reduce Total Cost of Care

<https://innovation.cms.gov/initiatives/bundled-payments/>

Where do you believe Innovation will have greatest impact?



- A. Reducing work load
- B. Building census
- C. Reduction in total cost of care
- D. None of the Above...Actually no really ability for innovation to improve current situation



CARE DELIVERY

Virtual
Physician
Visits



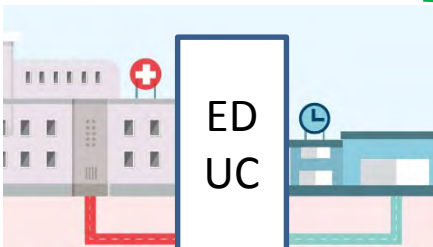
Services Delivered OnSite



Tech
in the
Bag

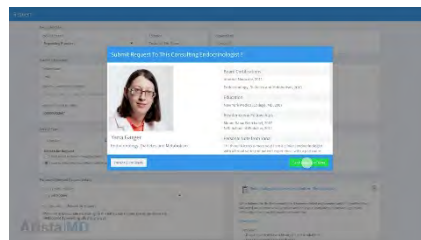


Remote Med
Monitoring



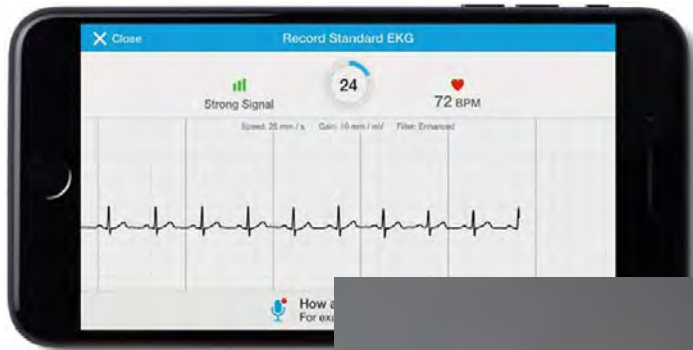
RA+IT

Rapid Assessment + Initial Treatment



eConsult

Smart Phone Diagnostics



**SmartPhone
Single Lead ECG
UltraSound**

**Prevent ED/H
Transfers**

Mobile Cardiac Outpatient Telemetry



Mobile Cardiac
Outpatient
Telemetry

Prevent
Readmissions

Medication Management System



**Med Dispensing
Device and
Management**

**Prevent
Readmissions**

Remote Home Monitoring



**Personal Emergency
Response Systems
(PERS)**

Prevent ED/H
Transfers

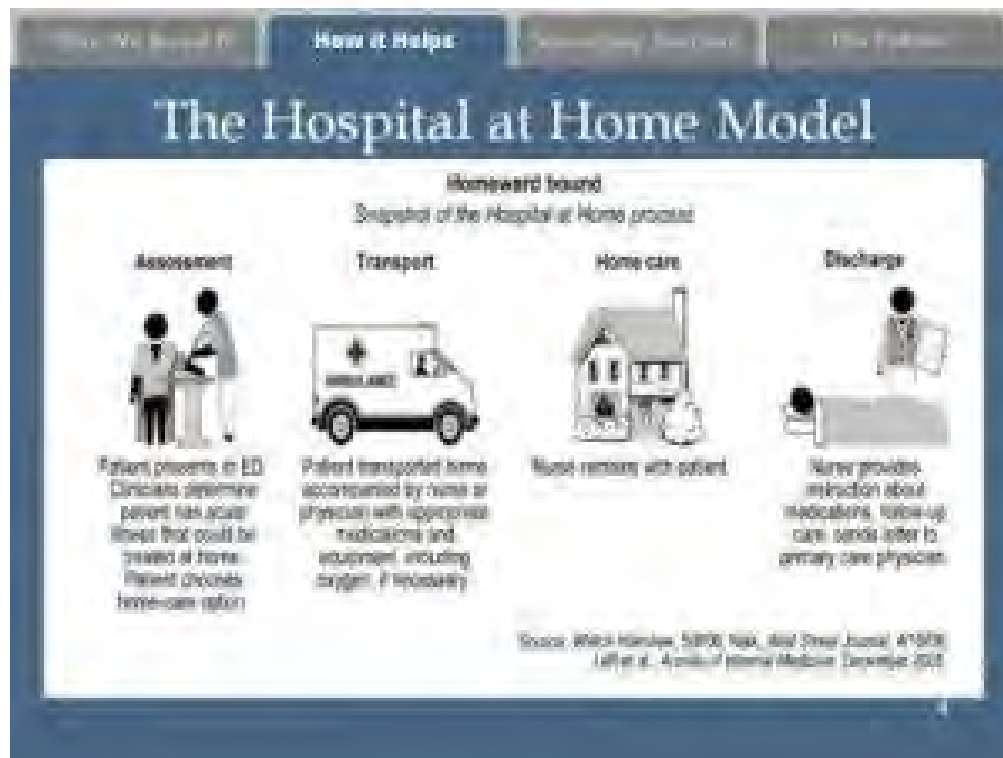
Virtual Physician Visit



Virtual Physician
Visit

Reduce
Hospitalizations

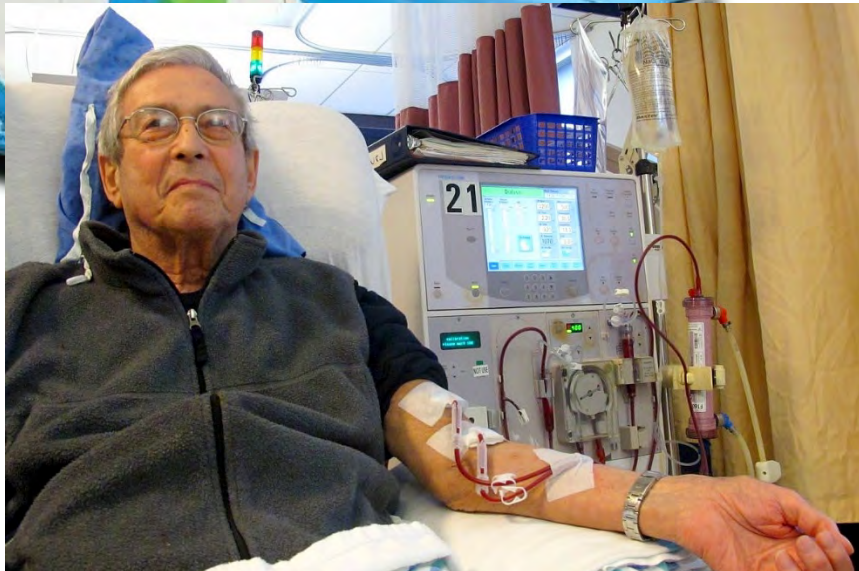
Hospital@Home



OnSite Assessment
& Care

Reduce Transfers &
Hospitalizations

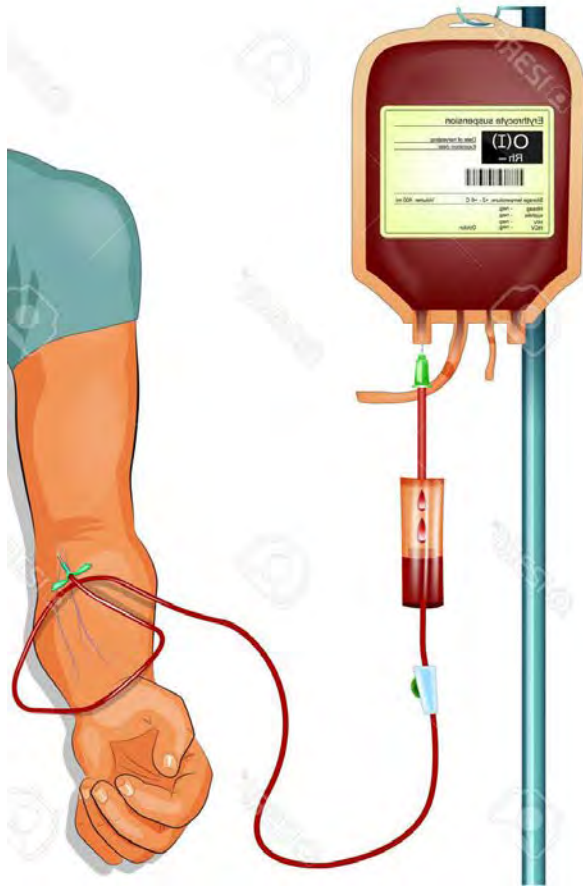
Mobile Dialysis



Mobile Dialysis

Increase Census

Transfusion

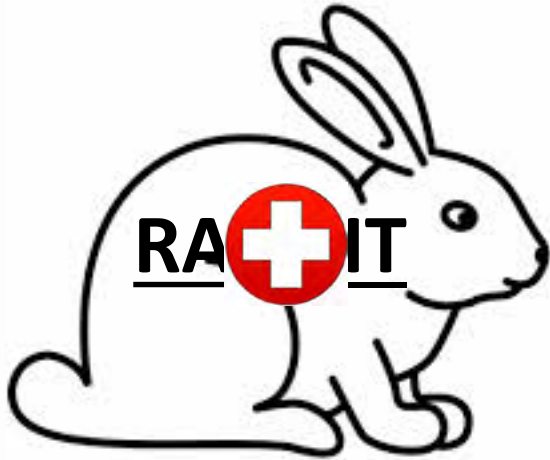


Blood
Iron
Fluids
Antibiotics
Biologics

**Facility based
Transfusions**

Reduced
Hospitalizations

Direct Admissions



Rapid Assessment + Initial Treatment

- Emergency Department
- Urgent Care
- Home Care

Direct Admissions

Reduced
Hospitalizations

eConsults

Request

Requester/Site

Provider Name Location Request Date

Requesting Provider Customer Site Name 03/20/2017

Patient Information

Patient Name

Test

Chronic Conditions (Optional)

Medical Record Number

000000423647

Service Type


eConsult

Reason for Request

☐ I need advice to better manage my patient.

☒ I need help deciding if my patient needs to see a specialist.

Submit Request To This Consulting Endocrinologist ?



Yana Garger

Endocrinology, Diabetes and Metabolism

Board Certifications

Internal Medicine, 2011

Endocrinology, Diabetes and Metabolism, 2013

Education

New York Medical College, MD, 2007

Residencies & Fellowships

Mount Sinai Beth Israel, 2007

NYU School of Medicine, 2011

Personal Note from Yana

"Hi there! Nice to e-meet you! I am a clinical endocrinologist with a broad variety of patient experience, with a particular

I'm Not Quite Ready

Send Request to Yana

Purpose & Relevant Request Details

Main Symptom/Issue

Thyroid Nodule

Main Question or Reason for Request:

What is the appropriate monitoring for this left thyroid nodule, and do you know the likelihood of it converting into malignancy?

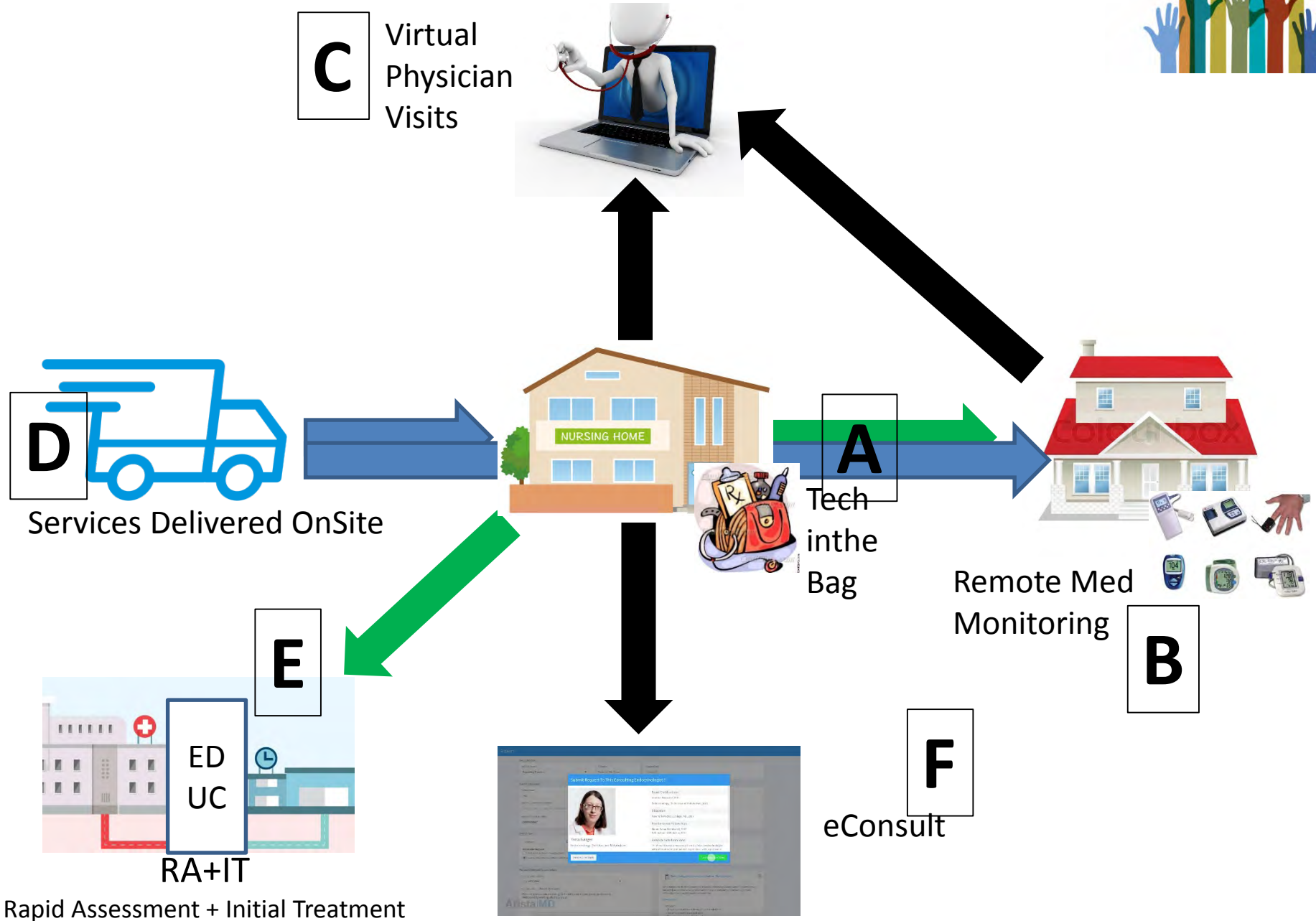
Endocrinology, Diabetes and Metabolism - Thyroid Nodule

What follows are the Endocrinologist's recommended assessments and diagnostics that will weed out alternative diagnostics and help your consulting Endocrinologist more efficiently consult on this particular condition.

eConsults

Improved Timeliness
and Efficiency of
Consults

Most Impactful ...





COMMUNICATION

Secure Text Messaging

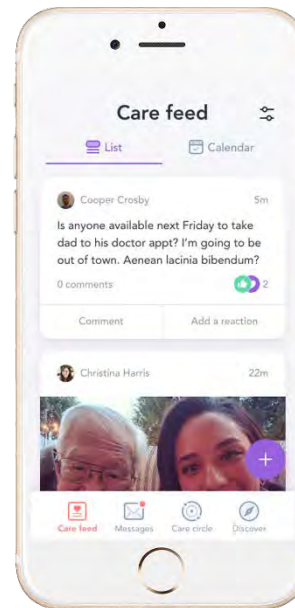
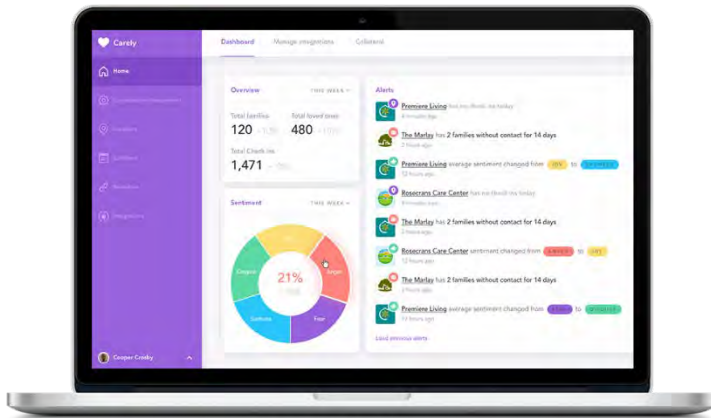


**Secure Text
Messaging**

Improved
Communication

Family Communication



Bringing family caregivers and care providers closer together by simplifying care communication.



**Family caregiving
app and provider
relationship
manager**

Improved care
communication that
drives higher
standards of care

Patient Tracking

	HOME	PATIENT ROSTER	EXPORT	KOURTNEY@ACD.COM
 OPEN PINGS (37) View All Closed Pings				
DANIEL ALDERMAN was TRANSFERRED to General Hospital (HOS) observation on 3/3/16 and has been there for 4 days .				
PROGRAMS: High-Risk Care Orchard Valley ACO				
LINDA MONROE was ADMITTED to Caring Love Agency (HHA) on 3/5/16 and has been there for 8 days .				
PROGRAMS: High-Risk Care Orchard Valley ACO				
ALBERT WARDLE was DECEASED at General Hospital (HOS) inpatient on 2/25/16 after 9 days of stay.				
PROGRAMS: High-Risk Care Orchard Valley ACO				
RECEIVED MORE THAN 7 DAYS AGO				
CIARAN STUART was DISCHARGED from General Hospital (HOS) inpatient on 2/2/16 after 1 day of stay.				
PROGRAMS: High-Risk Care Orchard Valley ACO				
HEATHER SWEENEY was DISCHARGED from Good Hope Center (SNF) on 2/2/16 after 1 day of stay.				
PROGRAMS: Orchard Valley ACO				
CIARAN ROWLAND was DISCHARGED from Good Hope Center (SNF) on 2/2/16 after 1 day of stay.				
PROGRAMS: High-Risk Care Orchard Valley ACO				
MARTHA PETTY was DISCHARGED from Good Hope Center (SNF) on 2/2/16 after 1 day of stay.				
PROGRAMS: High-Risk Care				

Coordinated Care

Improve
Communication

SAFETY



Fall Air Bag Belt



Fall Air Bag Belt

Reduce Traumatic
Falls

Advanced Rehabilitation



**Anti Gravity
Treadmills**

Improve
rehabilitation
services

Pets



Companionship

Reduce Anxiety

Robotic Patient Lift



Robot Lifter

Reduce Lift
Injuries

Transportation



Ride Share / Self
Driving

Increase Access

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