Trends in Post-Acute & Long-Term Care

October 21, 2023

Rhonda L. Randall, D.O. EVP & Chief Medical Officer UnitedHealthcare Employer & Individual

Chair of the Board FMDA - The Society for Post Acute & Long-Term Care



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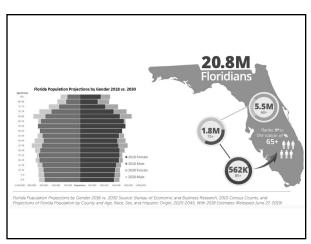
Aging Demographics: USA & FL

Which US State is currently home to the largest % of people over the Age of 65?

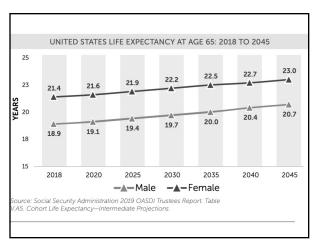


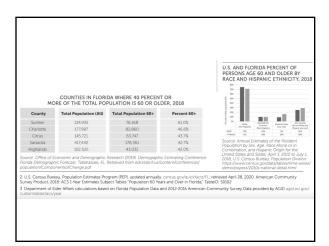
- A) Florida
- B) Maine
- C) Vermont
- D) West Virginia

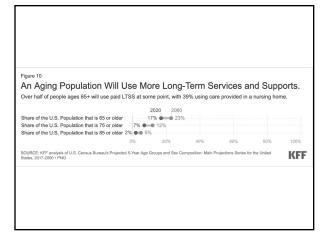
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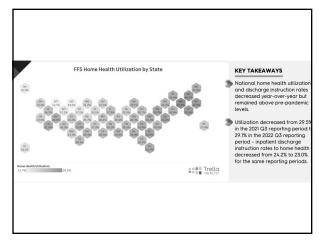
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International PALTC

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Which OCED Nation has the highest% of people living in a Nursing Home?



- B) Iceland
- C) UK
- D) Denmark
- E) Japan



U.S. and Global Approaches to Financing Long-Term Care: Understanding the Patchwork



	Level and type	Level of detail	NHs covered
Norway	Federal authority allocates responsibility and oversight to local municipalities	Unspecified/framework act/interpretive	All NHs
Germany	Federal authority allocates responsibilities to district jurisdictions	Unspecified/interpretative	All NHs with public funding (provision contracts)
US	Federal regulations and state licensing regulations	Specified (for instance, type and frequency of visits and documentation)/prescriptive. Requirements have increased over time	All NHs who receive federal funds (96%). Stat regulations cover all other NHs
Manitoba	Provincial	Provincial standards ensure that each resident's medical care is supervised by a physician, that residents are seen by a physician as often as their condition requires, and that both professional NH staff and residents have access to a physician for advice and input 24 h a day	All licensed NHs
British Columbia	Provincial	General standard that a resident needs to be attached to an MD to be admitted to an NH. Some variation in credentialing of MDs who work in private (contracted nonprofit and for-profit vs public facilities)	All licensed NHs

	Coun	try							
Place of residence	USA) Japan	Iceland ^a	Sweden	Denmark	Netherlands	UK	France	Italy
Own home, independently or with informal and/or formal care (including domestic help and home nursing)	-	94.0	87.0	94.0	85.0	90.0	93.0	94.0	96.0
Residential homes, homes for the aged, old	1.5 ^b	0.5	5.0	3.0	10.5°	6.5	3.5 ^d	4.0	1.0
people's homes (low levels of care)				Text					
Nursing homes (high levels of care)	5.0	1.5	8.0	2.0	4.0	2.5	2.0	-¢	<2.0
Hospitals (intensive medical care)	-	4.0	-	<1.0	<1.0	<1.0	1.5	-	1.0



Utilization Site of Service

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About how many Nursing Home residents are there win the USA?



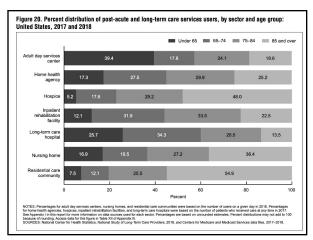
B) 1.3 Million

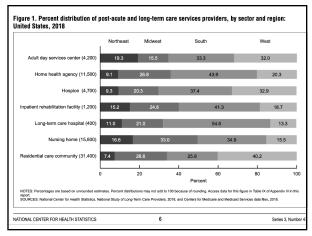
C) 1.7 Million

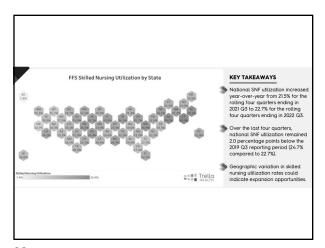
D) 2.1 Million

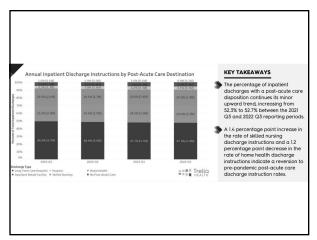


П		Abult day				/ \		Inpatient		/ \		\sim		Residential	
l	Characteristic ¹	services center	SE	riome health agency	SE	Hospice	SE /	rehabilitation facility	SE	Long-term care hospital	SE /	Nursing home	SE /	care	SE
l			7					Numbe	Į –		\Box		/		7
l	Users ²	251,100	7,080	4,940,270		1,562,524	47,679	380,430	10,956	115,822	4,448	1,321,200	6,640	918,700	33,6
ı	Age	\smile		\smile		\smile		Percent distr	ibution	\smile		\sim		\sim	
L	Under 65		2.1	17.3	0.0	5.2	0.1	12.1	0.2		0.5	16.9	0.0	7.5	1
ı	65 and over		2.1	82.7	0.0	94.8	0.1	87.9	0.2		0.5	83.1	0.0	92.5	1
L	65-74	17.8	1.4	27.5 29.9	0.0	17.6 29.2	0.1	31.9 33.5	0.2		0.3	19.5 27.2	0.0	12.1 25.5	- 1
ı	75-84. 85 and over		1.7	29.9	0.0	48.0	0.1	23.5 22.5	0.1		0.2	36.4	0.0	25.5 54.9	- 3
ı	Sev														
ı	Men	43.5	1.9	39.4	0.1	41.6	0.1	45.8	0.2	51.8	0.3	36.7	0.0	32.6	2
ı	Women	56.5	1.9	60.6	0.1	58.4	0.1	54.2	0.2	48.2	0.3	63.3	0.0	67.4	2
ı	Race and ethnicity														
ı	Hispanic		1.9	7.0	0.2	6.5	0.4	5.8	0.4		0.9	5.7	0.0	1.9	
L	Non-Hispanic White	44.8	2.1	76.8	0.3	82.3	0.5	79.9	0.6		1.1	73.9	0.0	89.4	1
L	Non-Hispanic Black	16.8	1.4	12.1	0.2	8.3	0.2	10.8	0.4		0.9	14.9	0.0	5.9 2.8	1
ı	Other ³								-	-			-		
ı	Medicaid payer source	72.3	1.9	9.1	0.0			***	***		***	62.0	0.2	18.1	2
ı	Diagnosis ⁴ Percent														
П	Alzheimer disease or other dementias		1.8	35.5	0.2	46.3	0.3	35.6	0.4		0.7	49.1	0.0	33.7	2
П	Arthritis	. 18.5 5.6	1.6	61.7 11.8	0.2	29.6 3.7	0.2	62.8 12.0	0.3	52.6 13.9	0.6	27.6	0.0	20.5	2
П	Chronic kidney disease		0.9	11.8 54.7	0.1	3.7	0.0	61.2	0.1		0.2			2.0 6.5	0
П	Chronic obstructive pulmonary disease		0.9	32.0	0.1	20.1	0.2	33.1	0.3		0.8			10.6	1
П	Depression.		1.7	40.5	0.2	23.7	0.2	49.2	0.3		0.6	48.8	0.0	27.5	2
П	Diabetes		1.7	45.2	0.2	26.6	0.2	48.2	0.3		0.6	34.8	0.0	20.4	2
П	Heart disease ⁵	13.3	1.4	54.4	0.2	37.9	0.3	59.8	0.4		0.6	20.1	0.0	17.3	1
П	High blood pressure or hypertension		2.0	89.2	0.1	50.3	0.3	93.6	0.1	93.5	0.3	76.9	0.0	55.2	2
L	Osteoporosis	12.7	1.6	15.0	0.1	6.4	0.1	17.4	0.2	10.5	0.2	11.4	0.0	12.0	1
ı	Need assistance in physical functioning														
L	Bathing		1.9	98.3	0.0			99.7	0.0			96.5	0.1	77.3	- 1
П	Dressing	64.2	2.0	95.6	0.0			99.9	0.0		***	92.7	0.1	61.7	2
L	Toileting	52.7	2.1	90.2	0.0			99.4	0.0		***	89.8	0.1	48.7	2
ı	Walking or locomotion	57.7	2.0	97.2	0.0			99.8	0.0	***	***	92.4	0.1	69.0	2
ı	a chair or bed	53.6	2.1	95.4	0.0			99.9	0.0			87.3	0.1	51.0	2
ı	Eating		2.0	66.8	0.0			83.9	0.1			60.2	0.3	26.3	2









Home & Community Based Services

What % of FL's LTSS budget is spent on HCBCS?



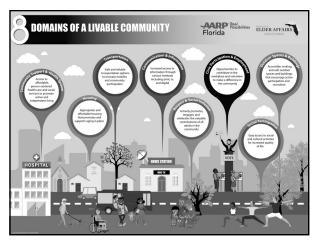
A) 17%

B) 27%

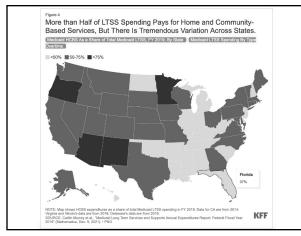
C) 37%

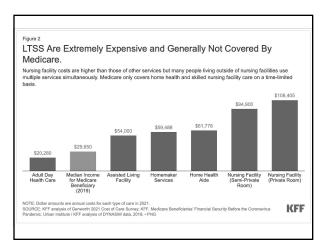
D) 47%

25

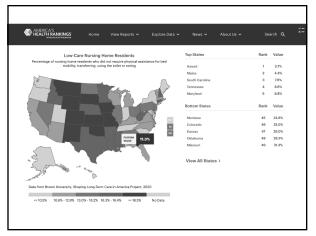


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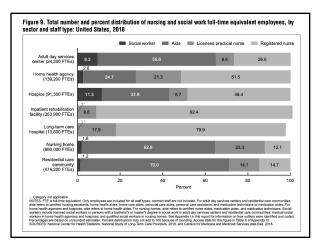
PALTC Workforce

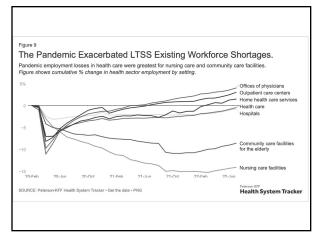
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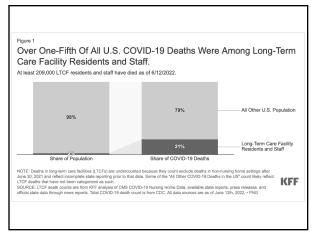
The site of LTC that experienced the greatest impact on workforce following the pandemic is?

- A) Nursing Homes
- B) Home Health
- C) Outpatient Offices
- D) Hospitals

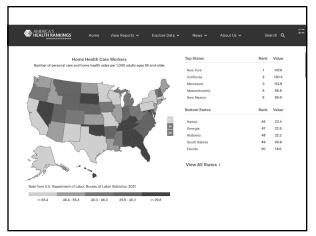












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LTC Facilities: Staffing Ratios

The projected annual cost of recently proposed minimum staffing ratios is?



A) \$3.8B

B) \$4.8B

C) \$5.8B

D) \$6.8B

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Federal Register on 09/06/2023 and available online at https://federalregister.gov/d/2023-18781, and on https://govinfo.gov/de: 4120-01-P1

DEPARTMENT OF HEALTH AND HUMAN SERVICES

Centers for Medicare & Medicaid Services

42 CFR Parts 438, 442, and 483

[CMS-3442-P]

RIN 0938-AV25

Medicare and Medicaid Programs; Minimum Staffing Standards for Long-Term Care

Facilities and Medicaid Institutional Payment Transparency Reporting

AGENCY: Centers for Medicare & Medicaid Services (CMS), Department of Health and Human Services (HHS).

ACTION: Proposed rule.

SUMMARY: This proposed rule would establish minimum staffing standards for long-term care facilities, as part of the Biden-Harris Administration's Nursing Home Reform initiative to

ensure safe and quality care in long-term care facilities. In addition, this rule proposes to require $% \left(1\right) =\left(1\right) \left(1\right)$

States to report the percent of Medicaid payments for certain Medicaid-covered institutional

services that are spent on compensation for direct care workers and support staff.

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Florida Health Care Association

Contact: Kris 850-701-3530 kknann@fhca.c October 10, 202

Proposed Federal Nursing Home Mandates Undermine Progress in Florid Exacerbate Workforce Shortage According to New Study Unfunded federal mandates will cost Florida an additional \$188 million, despite existing state staffing requirements.

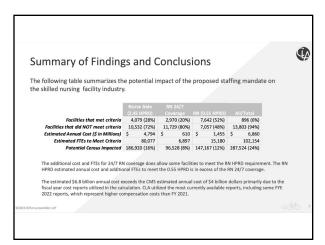
Tallahassee, Pia. – A new applicit reveals the harmful and contrib impacts the Biden administrations' recently annuel, ordered safety and contributed and contributed recent and their residents. According to the study by professional services firm C.A. (Climandaet will be an experiment of the study by professional services (They proposed staffing annual to will contribute the study of the stud

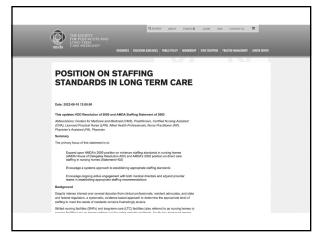
Florida's staffing standards recognise the different needs of soft resident and provide floridality for could all concluding be shared provided and provided and provided and provided as to that disconcluding below could require 2.4.5 mores and house per resident per day (1997a) and 0.5.5 required CMS proposed rule would require 2.4.5 mores and house per resident per day (1997a) and 0.5.5 required per could be shared to complete the control of the control of the country of the c

"Florida is a proud leader when it comes to <u>high-quality iong-term care</u>. We recognize the importance of minimum staffing requirements, which is why Florida nursing centers already ablied by a stringent set of standards to ensure residents receive the highest quality of care," safe firment Read, CEO of the Florida Health Care Association (FHCA). "At a time when Florida's long-term care profession is facing workforce storage challenges, these arithrary and unfunded mandates will make it havefor to recruit, train and retail on the contraction of the contracti

The federal staffing mandate undermines the Florida staffing standards already in place, in particular the licensed nursing services that Florida residents receive. Moreover, the CNS proposal offers no place for Licensed Practice Nurses (LIPIs) to be counted in the care for residents. LPIs, which is the next stage in the career ladder for certified nursing assistants, currently make up over 61% of the workforce that is helping to meet the licensed nursing requirement in Florida nursing contents.

Out-of-rotion recent mentions considered the progress we are maining in rotional and estimates a carrier path for many not unmindate control that the progress result for many path for many path for many with complex chronic conditions and sixtlend united. When a four nursing center residents are living with complex chronic conditions and sixtlend united. When a significant conditions and sixtlend united is seeking more specialized and person-centered services, what we need are common sense solutions to help attract, advance, and retain caregivers who can meet the needs of our residents, not more red takes."





PALTC Financing

The primary payer of PALTC in the USA is?

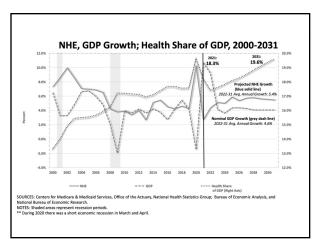
- A) Medicare
- B) Medicaid
- C) Out-of-Pocket
- D) Private Insurance

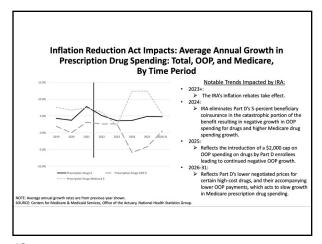


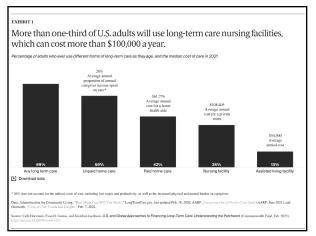
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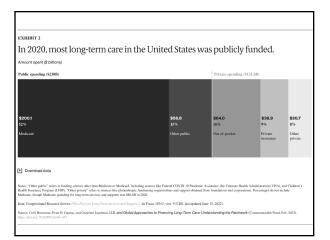


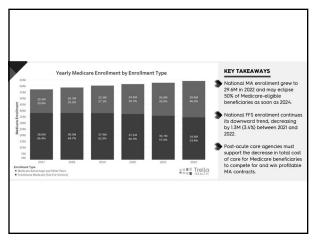
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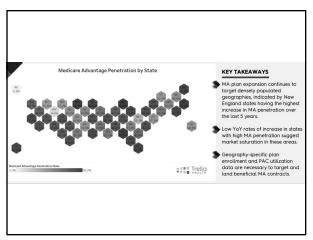












NH Quality

Which US State reports the highest % of 4 & 5 Star NH's?



- A) Alaska
- B) Florida
- C) Hawaii
- C) North Dakota

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Disparities in PALTC

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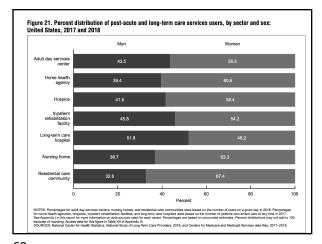
Which PALTC setting in the USA has the higher utilization by men (vs women)?

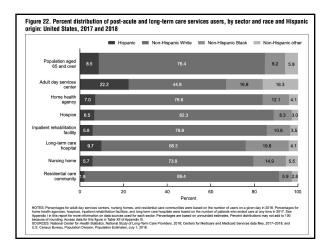


- B) Hospice
- C) Long-Term Hospital
- D) Nursing Home

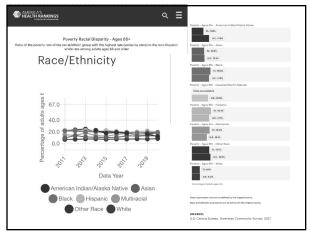


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The Future is Now! Technology in PALTC

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A) Yes

B) No



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